



EC INFOTECH LIMITED

Upgrades Available

Hong Kong is touted by many as a futuristic city due the deep integration of advanced technology in its infrastructure, such as those provided by DESMOND NG.

Established in 2003, EC Infotech Limited designs and supplies a variety of cutting-edge ELV solutions. Formerly a subsidiary of Top Express Enterprise Group Ltd., the company bought itself out in 2006.

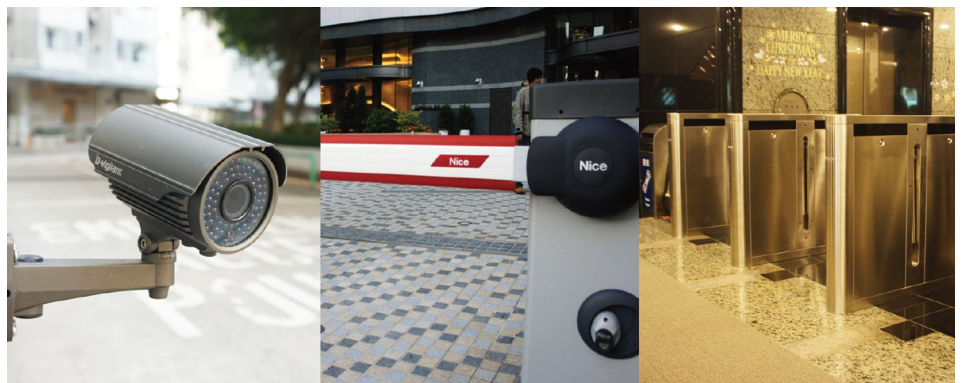
“With a strong background, our management team has unwavering focus in providing information technology and engineering services for Hong Kong property developers and management companies,” says owner Desmond Ng.

Constant Innovation

EC Infotech has numerous products in its catalog serving a myriad of functions, giving clients a comprehensive list of options. “We have expanded our service scope to cover CCTV, alarm, door phone, walkie-talkie, patrol, SMATV and CABD systems, public address and AV systems, video wall displays and digital signage, access control and car park systems, facility management, building management systems, PLC programming, and Octopus solutions,” says Ng.

“In addition to traditional Extra Low Voltage (ELV) services, we have applied our information technology expertise to the property management market. We have been a first mover in implementing Octopus card access control, car park, and facility booking systems for property management companies and residents, to secure and manage their facilities in a more efficient way.”

A lack of manpower and the government’s implementation of minimum wage in 2011 led to a significant growth of EC Infotech’s Octopus access business. The Octopus Car Park System has been particularly attractive for property managers to help deal with reduction in



staff.

Soon after establishing itself in the property management market, EC Infotech Ltd. took on expanding its services to benefit government units. “We were certified for ISO9001:2008 and ISO14001:2004 in 2011. We have become a contractor for different government units including EMSD, DSD, and LCSD, as well as a named specialist for public works since 2013.”

Powered by people

Setting it apart from other traditional ELV service providers that offer only installation and maintenance services, EC Infotech also carries different European product brands, as well as its own original Octopus software products. “These, with the help of our internal R&D team allow us to provide tailor-made services to meet clients’ specific needs,” says Ng.

“Apart from R&D, we enjoy support from our talented maintenance and project team and product marketing team. We will continue to expand our staff in the near future, as well as carry more overseas brands. We have already begun expanding our technical team and product range to target different service sectors.” In 2015, the company had employed over 130 personnel serving

over one thousand properties in Hong Kong.”

Maintaining a highly specialized work force requires utmost care. “We value our people. We run a flat organizational structure for direct and efficient communication with our staff. This allows us to make quick responses in catering to the needs of our clients, and fitting our products and services accordingly. In addition, we go to great lengths to address the special needs of our staff, such as flexible working hours and different choices of incentive schemes. It helps us build loyalty as well as retain expertise,” he says.

Hong Kong is a prime example of a city in constant upgrade, where the simplest things are enhanced by technology. EC Infotech substantially contributes to the fact, adding efficiency and ease for many everyday experiences. ■

For additional information please visit www.ecinfohk.com

